Houghton - Highly Confidential - Trade Secret

AFTERNOON SESSION

1:59 p.m.

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01:59:46 14

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71:59:52 16

01:59:56 17

01:59:58 18

)1:59:58 19

02:00:06 20

02:00:12 21

02:00:16 22

02:00:20 23

02:00:28 24

`0:28 25

THE VIDEO OPERATOR: This is videotape number 8, the continuation of the deposition of Dr. Houghton. Today is August 11th, 1995. The time on the screen is 1:59:45. You're on the the record.

KENNETH S. HOUGHTON, resumed, having been previously duly sworn, was examined and testified further as follows:

CONTINUED EXAMINATION

BY MR. PAYTON:

- Q. Dr. Houghton, do you know if Philip
 Morris ever sought to use the patent that is
 Houghton Exhibit -- I've forgotten the number.
 - A. 22.
 - Q. -- 22?
- A. I don't recall it ever -- ever hearing about trying to use this patent, but it's not uncommon for us to have patents that we don't use, okay, in the fact that you try to get patents on anything new you find. I don't recall having heard of this one.

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(Roughton Exhibit 23 for identification, Motives and incentives in cigarette smoke, production number PA 153072 through 3074.)

- Q. Dr. Houghton, you've just been handed what's been marked Houghton Exhibit 23, a three-page memo entitled "Motives and incentives in cigarette smoke," by William L. Dunn, Jr. It has production number PA 153072 through 3074, or 1001820498 through 0500.
 - A. Yes.
 - Q. Have you seen this document before?
 - A. No, I haven't.
- Q. Were you aware of this document's existence as you recognize the title?
 - A. I object to the form the question.
 - Q. Do you recognize the title?
- A. I don't recognize the title, but I did start to read through the first paragraph or so. And as such, it sounds like things that I had read in the newspaper, referring to either work or positions that Bill Dunn has taken in the past.
 - Q. Did you know that Dr. Dunn was

02:02:36 24

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02:01:30

02:01:34

02:01:38

02:01:42

02:01:50 10

02:01:56 11

02:01:58 12

02:02:02 14

02:02:06 15

02:02:10 16

02:02:12 17

02:02:12 18

02:02:16 19

02:02:18 20

02:02:22 21

02:02:30 22

02:02:36 23

.02:00 13

03:04 25

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02:03:10 02:03:22 03:36 13 02:03:36 14 02:03:38 15 02:03:38 16

02:03:06 2 02:03:10 3

1

7

4 02:03:14 5

02:03:14 6

02:03:26 B

02:03:32

02:03:32 10

02:03:34 11

02:03:36 12

02:03:44 17

02:03:46 18

02:03:48 19

02:03:56 20

02:03:56 21

02:03:58 22

02:04:10 23

02:04:16 24

04:18 25

Houghton - Highly Confidential - Trade Secret responsible for research on this subject, motives and incentives in cigarette smoking, when he was at Philip Morris?

MR. MURPHY: Objection. Lack of foundation.

- I was aware that he was interested in the question why people smoke. I think there were a lot of people interested in that question.
- Philip Morris was interested in that question, wasn't it?

MR. MURPHY: I object to the form of the question.

- Do you know if Philip Morris was interested in that question?
- I can't speak for Philip Morris at I know Bill Dunn was interested in that time. it, from what I've read.
- Do you know when Dr. Dunn began working at Philip Morris?
 - No, I don't. Α.
- Do you know that Dr. Dunn edited a book entitled "Smoking behavior motives and incentives"?

- A. I'm aware that -- of having read that Dr. Dunn had either edited a book or written a book. I can't tell you specifically what the title was, but it had to do with, as I -- my understanding, why people smoke.
 - Q. Have you ever seen that book?
- A. No, I haven't read Bill Dunn's books, if he has more than one. I assume he did.
- Q. Are you aware of a conference that was held in 1972 on St. Martin, on the topic of smoking behavior, motives and incentives?

MR. MURPHY: Objection as to form.

- A. No. I don't recall having heard about it.
- Q. Do you know who Stanley Schachter is? Apart from reading anything there. Do you know --
 - A. No. Not apart from this.
- Q. And apart from anything you saw there, do you know who Hans Eysenck is?
 - A. I know --

5:56 25

02:04:32 6

02:04:34 7

02:04:42 9

02:04:50 10

02:04:54 11

02:04:56 12

02:05:16 14

02:05:20 15

02:05:22 16

02:05:30 17

02:05:34 18

J2:05:38 19

02:05:46 20

D2:05:46 21

02:05:48 22

02:05:50 23

02:05:54 24

75:10 13

8

02:04:40

<u>.</u>

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Houghton - Highly Confidential - Trade Secret
          1
                         MR. MURPHY: Excuse me. I think
J2:05:56
         2
             Eysenck.
02:05:58
         3
                          MR. PAYTON: Eysenck.
02:06:00
              E-y-s-e-n-c-k.
02:06:04
         5
                          I'm aware of -- I guess it's
                    Α.
02:06:06
          6
              Professor Eysenck, yes.
02:06:08
         7
                         Who is he?
                    Q.
02:06:08
          8
                          He's a researcher, and I think he's
02:06:16 9
02:06:24 10
              located in the U.K.
                          Dr. Houghton, do you know who Frank
02:07:16 11
                    Ο.
02:07:18 12
              Ryan is?
                    A. Yes, I do.
   ٦7:18 13
02:07:20 14
                    Q. Who is Frank Ryan?
02:07:24 15
                          Frank Ryan was a researcher that
72:07:28 16
              worked at Philip Morris and retired a few years
02:07:28 17
              ago.
                          Did he work for Dr. Dunn?
02:07:30 18
                    Q.
                          I'm not aware, that -- my knowledge of
2:07:36 19
02:07:40 20
              Frank Ryan, at that time he was working in
02:07:42 21
              product evaluation division.
                                        (Houghton Exhibit 24 for
         22
         23
              identification, Motives and incentives in
              cigarette smoking, production number PA 253925
         24
```

through PA 253942.)

25

1 02:08:08 2 02:08:12 3 02:08:16 02:08:20 5 02:08:24 6 02:08:40 7 02:08:42 8 02:08:46 9 02:08:52 10 02:09:02 11 02:09:04 12 1 79:06 13 02:09:10 14 02:09:12 15 02:09:16 16 02:09:16 17 02:09:20 18 72:09:22 19 02:09:22 20 02:09:24 21 J2:09:26 22

02:09:28 23

02:09:32 24

9:38 25

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Q. Dr. Houghton, you've just been handed what's been marked Houghton Exhibit 24, a document entitled "Motives and incentives in cigarette smoking," same title as Houghton Exhibit 23. It has production number PA 253925 through PA 253942, or 1003291922 through 1939.

- A. Yes.
- Q. Have you seen this document before?
- A. No, I haven't.

MR. PAYTON: Mr. Murphy, can I ask
you a question here? This, as I understand it,
and this is just from my information, although it
shows having a "Confidential" mark on it, am I
right that this is not marked confidential for
this case, and neither was the prior document?

MR. MURPHY: That's my recollection,

John. I can verify that, but my --

MR. PAYTON: It doesn't have a stamp for this case.

MR. MURPHY: If indeed it is the document that I think it is, and I would have to verify it by Bates number, I believe this is the version of this document that was marked as an exhibit in the Chipalone trial. It may have

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Houghton - Highly Confidential - Trade Secret
          1
              originally been treated as a confidential
02:09:40
         2
              document within Philip Morris, and even within
02:09:42
         3
              the Chipalone case until trial, and so stamped.
02:09:46
         4
                          But I can check that.
02:09:46
         5
                                       This one and the prior
                          MR. PAYTON:
02:09:50
         6
              one, I think that's right.
02:09:52
         7
02:10:12
                          Dr. Houghton, I would like you to
         8
02:10:14
              turn to page 7.
          9
02:10:16 10
                          (Witness complies.)
02:10:24 11
                    Q.
                          There's a table 1 at the bottom of
02:10:28 12
              page 7. And I want you to take a look at it, but
   .0:32 13
              I'll tell you all I really want to ask you about,
02:10:34 14
              which is whether or not you have seen this table
02:10:38 15
              or a similar table.
02:10:38 16
                          MR. MURPHY:
                                       I object to the form of
02:10:40 17
              the question. Do you understand the question?
02:10:42 18
                          THE WITNESS: I think I understand
J2:10:48 19
              the question. This goes all the way to the next
02:10:48 20
              page, right?
02:10:52 21
                    Q. I think it actually goes all the way
02:10:56 22
              to the top of page 9.
02:10:58 23
                          MR. MURPHY: John, what do you mean
02:10:58 24
              by "a similar table"?
```

MR. PAYTON: He may not have seen it

1:00 25

```
in this document.
         2
32:11:00
                          MR. MURPHY: I see. But this
02:11:00
          3
              information.
02:11:00
          4
                         MR. PAYTON: Yes.
02:11:02
          5
                          MR. MURPHY: Somewhere else?
02:11:02
          6
                         MR. PAYTON: Yes.
02:11:02
          7
02:11:04
                         MR. MURPHY:
                                       Okay.
          8
02:12:36 9
                          (Witness complies.)
                          I've read through that. I don't
02:12:38 10
              recall having seen a list like that lined up
02:12:40 11
02:12:42 12
              someplace.
                          Dr. Houghton, I actually do not
   12:56 13
              remember if I asked you this last time.
02:13:00 14
```

02:13:08 15

72:13:12 16:

02:13:14 17

02:13:16 18

2:13:20 19

02:13:22 20

02:13:24 21

02:13:28 22

02:13:34 23

02:13:40 24

3:42 25

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MR. MURPHY: I object to the form of the question. I think this question was asked last time. But I'll let the witness answer the question again.

did, I apologize. Do you recall attending a

why smokers continue to smoke?

presentation by Dr. Dunn on his theories as to

A. I don't recall a presentation made by Bill Dunn on why -- his thoughts on why smokers smoke. I don't recall that. It's possible he reported to me for some time, but I don't recall

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Houghton - Highly Confidential - Trade Secret
              it.
02:13:44
                                        (Houghton Exhibit 25 for
          3
              identification, memo from G. N. Yatrakis to H. L.
          4
              Spielberg dated April 4, 1990.)
                         Dr. Houghton, you've just been handed
02:14:38
              a four-page document. The first page is a memo
02:14:48
          7
              from G. N. --
02:14:52
02:14:54
                    Α.
                          Yatrakis.
          9
                          MR. MURPHY: Y-a-t-r-a-k-i-s.
02:14:58 10
02:15:02 11
                          To H. L. Spielberg dated April 4,
02:15:06 12
              1990. The subject is tar/nicotine interaction,
              and it attaches a second memo. The production
  15:10 13
02:15:22 14
              number is PB 136678 through PB 1366, and I
02:15:28 15
              believe it is 81. Mine is slightly difficult to
02:15:28 16
              read.
02:15:30 17
                          Mine is okay.
                    A.
02:15:32 18
                          And I read it correctly? Is that
                    Q.
02:15:32 19
              right?
02:15:34 20
                          136681.
                    A.
02:15:40 21
                    Q.
                          And production number 2023566651
02:15:44 22
              through 6654.
02:15:48 23
                          Dr. Houghton, you are not indicated
02:15:50 24
              on the first memo, but if you go to the attached
  15:58 25
              memo, which is a memo from John Tindall to you,
```

Houghton - Highly Confidential - Trade Secret dated December 21st, 1989, you'll see that that 32:16:02 2 02:16:04 memo, you're the recipient of it. 3 02:16:06 Α. Mm-hmm. J2:16:08 5 Can you go back to the first memo, 02:16:10 6 and if you take a look at it, do you recall 02:16:12 having seen the cover memo which doesn't have 7 02:16:12 your name on it? 8 02:16:16 MR. MURPHY: Objection as to form. 9 02:16:18 10 You can answer. 02:17:02 11 Α. I don't recall having seen that first 02:17:06 12 page. 17:10 13 Who is G. N. Yatrakis? Q. 02:17:18 14 George Yatrakis is a -- 1990 -- he 02:17:22 15 would have been a flavorist working in flavor 02:17:22 16 development at that time. 02:17:30 17 Q. In R&D? 02:17:30 18 Α. In R&D, yes. 72:17:34 19 A. And at that time, 1990, H. L. 02:17:36 20 Spielberg was --02:17:46 21 I think at that time he would have J2:17:50 22 been really assigned to the development of the ART cigarette, I believe. 02:17:52 23 Mb who is John Tindall? 02:17:56 24

MANHATTAN REPORTING CORP.

John Tindall was a scientist in

Α.

18:00 25

```
1
02:18:06
02:18:08
           3
02:18:32
02:18:44
           5
02:18:46
02:18:58
           7
02:19:06
           8
02:19:08
           9
02:19:10 10
02:19:20 11
02:19:20 12
 ·19:22 13
02:19:24 14
02:19:28 15
02:19:34 16
02:20:02 17
02:20:06 18
92:20:08 19
02:20:14 20
02:20:18 21
72:20:22 22
02:20:26 23
02:20:30 24
```

20:34 25

it.

Houghton - Highly Confidential - Trade Secret product evaluation division. His expertise is statistics.

- Q. Let me go to the attached memo from John Tindall to you. Do you see the equation sort of in the center of the first page that is describing the relationship between -- what would you say, nicotine delivery, tar, and nicotine percentage content of the filler?
 - MR. MURPHY: Objection as to form.

 HAUGOD UNTIL T

 A. Let me read through it. Yes, I see
- Q. Did I accurately describe what this formula does?
- A. That's what it says here. But this is for ART tobacco.
 - Q. Where do you see that?
- A. Hector Alonzo supplied filler nicotine values and tar and nicotine deliveries of the corresponding cigarettes for 31 nicotine extraction runs, which is ART tobacco.
- Q. But it's an extraction run where the nicotine is extracted from some lamina?
- A. My assumption, in just looking at it, is when we were trying to -- we were producing

1 0∠:20:44 2 02:20:50 02:20:54 02:20:56 02:20:58 6 02:21:02 7 J2:21:12 02:21:20 9 02:21:22 10 02:21:26 11 02:21:28 12 .21:30 13 02:21:30 14 32:21:36 15 32:21:40 16 32:21:42 17 02:21:44 18 32:21:48 19)2:21:50 20 02:21:52 21 12:21:56 22 02:21:58 23 02:22:02 24 2:06 25 Houghton - Highly Confidential - Trade Secret ART tobacco for the test markets. What Alonzo did was provide the data from 31 different batches of ART extraction.

- Q. Is it your understanding that that formula would not work when applied to unextracted lamina?
- A. I don't know. My assumption would be that probably not. That's the kind of thing that I would have to ask a John Tindall to take a look at and evaluate whether the statistical formula held.
 - Q. Can you go back to the first page.

 (Witness complies.)
- Q. You see the first sentence? "Using the formula derived by John Tindall, memo attached, one can calculate the theoretical nicotine delivery knowing only the filler nicotine and tar delivery of a cigarette."
 - A. Mm-hmm.
- Q. Do you understand that to be referring to this formula as a general formula?

 MR. MURPHY: Objection as to form.

Are you asking him whether he understands that to be a formula applicable to tobaccos other than

Ľ

denicotinized tobaccos? 12:22:08 2 32:22:08 MR. PAYTON: I am asking him that, 3 32:22:10 yes. `2:22:10 MR. MURPHY: Okay. 02:22:12 I don't know if it would be or 02:22:20 wouldn't be. What I do know is when you go down J2:22:22 into his chart here, and he's talking about 8 02:22:24 9 filler nicotine percentages, I think what you're 02:22:28 10 looking at is ART tobaccos that have been blended 32:22:36 11 with regular, nonextracted tobaccos, or else he got them by not extracting 97 percent. That's my 02:22:40 12 22:42 13 guess. 02:22:44 14 Ο. The filler nicotine values you see 02:22:50 15 here are 0.3, 0.7, 1.1 and 1.5; is that correct? 02:22:52 16 A. Yes. 32:22:54 17 Is the filler nicotine value of 1.5 02:22:56 18 an ART value? 12:22:58 19 MR. MURPHY: Objection as to form. 02:23:00 20 You can answer. 02:23:06 21 I could produce that kind of filler 2:23:12 22 nicotine level by mixing ART with nonextracted 02:23:12 23 tobaccos. 02:23:26 24 Do you see there's a reference in the 73:30 25 second sentence on this same first page to the

1

MANHATTAN REPORTING CORP.

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1	Houghton - Highly Confidential - Trade Secret
02:23:36 2	third tar/nicotine interaction study prototype?
02:23:36 3	Do you see that?
02:23:36 4	A. Yes.
12:23:38 5	Q. Do you know what that is referring
02:23:38 6	to?
02:23:44 7	A. Specifically, I don't know what 1 and
J2:23:52 8	2 relate if this is 3. But there was a time
02:23:56 9	when we were trying to look at nicotine to tar
02:24:06 10	values in a cigarette and understand, by looking
U2:24:10 11	at acceptability values for different cigarettes
02:24:14 12	with different tar and nicotine, to try and
.24:18 13	understand possibly why the ART cigarette in
02:24:24 14	itself was not considered to be acceptable by
02:24:26 15	consumers.
02:24:32 16	And I think in there what we measured
02:24:40 17	was acceptability versus who the yes, I think
02:24:44 18	the tar to nicotine ratios. But without seeing
02:24:50 19	the actual data again, it's not that clear.
02:25:32 20	Q. You can put that away. I'm about to
02:25:34 21	completely change subjects.
22	(Houghton Exhibit 26 for
23	identification, fax transmission from Kathleen
24	Linehan with attached documents.)
· → 6:20 25	Q. Dr. Houghton, you've just been handed

```
Houghton - Highly Confidential - Trade Secret
          1
              what's been marked Houghton 26, a fax
U4:26:30
              transmission cover sheet and attached documents.
02:26:34
          3
02:26:38
              The fax is from Kathleen Linehan, and it's
02:26:42
              transmitted to a list of individuals, including
          5
02:26:46
                         It's dated August 17, 1993. It has a
              yourself.
02:26:54
              production number PB 114315 through PB 114323 or
02:27:02
              2023228560 through 8568.
02:27:14
                          Do you remember receiving this?
02:27:16 10
                          Can I take a look at it?
                    A.
02:27:26 11
                    ٥.
                          Sure. Who is Kathleen Linehan, by
02:27:26 12
              the way?
  :27:34 13
                          Ms. Linehan was the -- I think, don't
6_.27:36 14
              quote me on the title, I thought it was vice
02:27:38 15
              president, government affairs. Her office was
02:27:40 16
              located in Washington.
02:27:42 17
                          Vice president, Philip Morris,
02:27:48 18
              U.S.A., government affairs? Government
02:27:48 19
              relations?
02:27:48 20
                    A.
                          Government relations -- I don't know
02:27:52 21
              if she was Philip Morris U.S.A. or Philip Morris
02:27:56 22
              corporate employee. I'm not -- the impression I
02:28:00 23
              have is it may have been a corporate function.
02:28:02 24
              I'm just not sure.
  :28:02 25
                    Q.
                          Okay.
```

```
Houghton - Highly Confidential - Trade Secret
          2
                    Α.
                          Okay.
02:35:06
                          Do you remember receiving this?
02:35:08
          3
                    Q.
02:35:12
                    Α.
                          Yes.
02:35:14
                          Do you remember participating in a
          5
              conversation with Ms. Linehan about these
02:35:16
          6
02:35:16
              documents?
          7
32:35:18
                          MR. MURPHY:
                                       Objection to form.
          8
                          I don't recall specifically a
02:35:36 9
              conversation with Ms. Linehan. I know that there
02:35:40 10
J2:35:46 11
              were conversations regarding Wyden's request to
02:35:50 12
              the Department of Health and Human Services.
:35:52 13
              Who -- I don't recall specifically who was in
02.35:54 14
              it.
02:35:56 15
                          Do you remember participating in a
02:36:02 16:
              conversation with more than one person about
02:36:06 17
              Congressman Wyden's request?
02:36:22 18
                          I remember when the issue came up.
02:36:24 19
              don't recall who I talked to at the time about
```

02:36:26 20

02:36:30 21

02:36:32 22

02:36:50 23

02:36:54 24

36:56 25

Do you recall if you talked to Dr. Carchman?

the subject. But I recall it.

- I don't recall at specifically. Α.
- Q. On the second page, it's past the fax page, the page you were just holding, actually,

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Houghton - Highly Confidential - Trade Secret
          1
              the memo to distribution from Kathleen Linehan
02:37:00
          2
02:37:04
              dated August 17, and it says, "Re: Congressional
          3
              inquiry/HHS response on ingredients."
02:37:08
          4
02:37:10
                          Do you have that document in front of
          5
02:37:10
              you?
          6
02:37:10
                    Α.
                          Yes.
          7
                          Attached to this memo are two
02:37:26
          8
02:37:34 9
                       Do you know where Ms. Linehan obtained
              those letters?
02:37:34 10
02:37:36 11
                    Α.
02:37:58 12
                          Ms. Linehan's memo refers to the
  38:02 13
              ingredient list filed with HHS. Do you see
02:38:04 14
              that?
                     It's in the -- there's a reference to it
02:38:06 15
              in the re line but it's in the first line of the
02:38:08 16
              memo as well.
02:38:08 17
                    Α.
                          Yes.
02:38:14 18
                          Do you know what she is referring to
92:38:16 19
              when she says, "The ingredient list filed with
02:38:18 20
              HHS "?
02:38:18 21
                    Α.
                          Yes.
02:38:20 22
                          What is it?
                    Q.
02:38:24 23
                    Α.
                          Every year, I think it's the '84
02:38:30 24
              cigarette -- Safe Cigarette Act may be the title
```

of it -- requires that the industry, and by "the

38:36 25

Houghton - Highly Confidential - Trade Secret 1 industry" I'm talking about the six U.S.-based 02:38:42 2 tobacco companies, must submit a composited list 02:38:48 3 02:38:54 4 of all of the ingredients that are utilized by 02:39:00 5 those six companies in the manufacturing of 02:39:02 6 cigarettes. 02:39:04 And these are ingredients that are 7 J2:39:06 8 02:39:10 9

02:39:18 10

02:39:20 11

02:39:24 12

02:39:28 14

02:39:36 15

02:39:44 16

02:39:48 17

02:39:50 18

12:39:58 19

02:40:06 20

32:40:08 21

^2:40:14 22

02:40:16 23

02:40:20 24

10:24 25

39:26 13

And these are ingredients that are added to the tobacco during the manufacturing of cigarettes. And I think the first list was required to be submitted in 1986, and basically the industry has been submitting an updated list each year since then.

- Q. And at this time, this is 1993, was that list confidential?
- A. There is in the law that required this a level of confidentiality under which it was to be submitted and handled by the Department of Health and Human Services, that my understanding is related to trade secret.
- Q. Ms. Linehan's memo, the second sentence says, "It is the first document I have seen which details exactly what HHS has done, revealing an NCI review of selected ingredients, and that 13 ingredients which are outside the FDA approved list with five classified as hazardous

```
Houghton - Highly Confidential - Trade Secret
             substances. "
         2
02:40:26
                         Do you know what NCI refers to
02:40:34
             there?
02:40:34
                          It's the National Cancer Institute, I
22:40:40
         5
                      Yes. It says so on page 2 of Dowdle's
02:40:52
         6
              letter to Wyden. It says, "National Cancer
02:40:56
             Institute, NCI."
J2:40:58
                         Prior to Ms. Linehan's memo of August
02:41:02
02:41:14 10
              17 that you received, did you have an
             understanding as to what HHS was doing with the
02:41:16 11
              ingredient list?
02:41:18 12
                          MR. MURPHY: Objection as to form.
  .41:18 13
02:41:20 14
             Vague and ambiguous.
                          I know that up until that time there
02:41:36 15
02:41:38 16
             had been -- I believe there had been approaches
02:41:46 17
             to HHS by the law firm that acted as the
02:41:48 18
             accumulator of the information from the six
02:41:52 19
              companies, and submitted it on behalf of the six
D2:41:54 20
             companies to the Department of Health and Human
02:41:54 21
              Services.
                          There had opinion approaches by the
12:41:58 22
              law firm to indicate that if there were any
02:42:02 23
02:42:06 24
              issues that Department of Health and Human
  .42:10 25
              Services in reviewing the list had with any of
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1 2 02:42:14 02:42:18 3 02:42:20 72:42:22 5 02:42:30 02:42:34 7)2:42:34 8 02:42:46 9 02:42:50 10 02:42:56 11 02:42:58 12 ·43:00 13 02:43:06 14 02:43:10 15 02:43:12 16 02:43:14 17 02:43:16 18 02:43:18 19 02:43:22 20 02:43:24 21 ^2:43:24 22 02:43:28 23 02:43:30 24 .43:30 25

Houghton - Highly Confidential - Trade Secret the ingredients on the list, that the industry would be willing to discuss any issues or questions the Department of Health and Human Services had.

And that was my impression of an industry approach to the Department of Health and Human Services. I don't believe there was any follow-up by the HHS to discuss the ingredient lists and by that time, this is '93, so we had '86, 7, 8, 9, '90, 1, 2 -- they had had seven lists submitted.

And as far as I know, there had been no response from the Department of Health and Human Services to the offer to discuss anything on the list.

Q. Did you know if they were attempting to analyze the ingredients on the list?

MR. MURPHY: Objection as to form.

What do you mean by "analyze," John?

MR. PAYTON: Analyze. Chemically

analyze.

MR. MURPHY: Chemically analyze or

review and --

MR. PAYTON: Chemically analyze.

<u>.</u>

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Houghton - Highly Confidential - Trade Secret
                         MR. MURPHY: -- discuss?
02:43:30
         2
                         MR. PAYTON: Chemically analyze.
02:43:32
         3
                         MR. MURPHY: Laboratory ingredients
02:43:34
         4
             by HHS, is that the question?
02:43:36 5
02:43:36
                         MR. PAYTON:
                                       Yes.
         6
                          I didn't know what they would be
02:43:42
         7
J2:43:48 8
              doing or could be doing. Department of Health
02:43:52 9
              and Human Services Center for Disease Control has
             very sophisticated capability, laboratory
02:43:54 10
02:43:58 11
              capability. But, you know, we gave a list of
              ingredients. We didn't submit samples of
02:44:02 12
  44:08 13
              ingredients per se.
02:44:10 14
                          So I had no idea what they might or
02:44:14 15
             might not be doing, although CDC is a very
02:44:16 16
              capable analytical organization.
02:44:20 17
                    0.
                          You didn't know if they were
02:44:20 18
             attempting to do a risk analysis of the
02:44:22 19
              ingredient list?
02:44:24 20
                          MR. MURPHY: Objection. You can
02:44:24 21
              answer.
72:44:28 22
                          I don't recall having heard that they
02:44:30 23
              were doing one, although there is some
02:44:34 24
              requirement in the law for them to evaluate it.
  44:40 25
              And I thought -- was it Wyden's letter that he
```

Houghton - Highly Confidential - Trade Secret mentions that? I saw it someplace. Maybe it's in this thing. Yes.

"The law further requires at such times as the Secretary," I guess that's Department of Health and Human Services, "considers appropriate that the Secretary shall transmit to Congress a report based upon the information provided on the list. The report is to include summary of research activities and proposed research on health effects of ingredients."

So --

04:45:06

02:45:08

02:45:12

22:45:14

02:45:16

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J2:45:22

02:45:26

02:45:30 10

02:45:32 11

02:45:34 12

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02:45:40 15

02:45:42 16

02:45:48 17

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02:45:54 19

02:45:58 20

02:46:06 21

^2:46:10 22

02:46:12 23

02:46:18 24

46:22 25

.45:34 13

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- Q. Where are you reading from?

 MR. MURPHY: 2023228566, the first
 page, April 21, 1993 letter.
- A. States that Department of Health and Human Services -- and this law was the Comprehensive Smoking Education Act -- that they did have the requirement to do research activities on that, on the ingredients, and to provide information pertaining to any ingredient which in the judgment of the secretary posed a health risk to cigarette smokers, and I assumed, you know, I was aware that they had that

Houghton - Highly Confidential - Trade Secret accountability in general. 12:46:24 2 I just assumed they would have lived 12:46:26 3 32:46:28 up to it. 4 Do you see that there are referenced 12:46:36 5 in the first letter, as in the very last page of 32:46:40 6 the first letter, there is a reference to 02:46:42 attachments to the letter. And in Ms. Linehan's J2:46:46 8 memo, the first --32:46:48 9 Which letter --32:46:50 10 Α. 02:46:50 11 MR. MURPHY: When you say "the first letter, " John, you're referring to the letter --02:46:56 12 I think it's the letter that Dowdle 47:00 13 02:47:08 14 writes, wasn't it, that he says there were some 02:47:08 15 attachments? I thought that's where I read 02:47:08 16: that. 02:47:16 17 I think it is in the letter to Wyden Q. 02:47:18 18 from Secretary --12:47:22 19 Acting Secretary Dowdle. 02:47:24 20 Yes. And I'm calling that the first 02:47:28 21 letter. In Dowdle's letter. 12:47:32 22 "Enclosed are copies of the reviews 02:47:34 23 NCI has completed to date."

MANHATTAN REPORTING CORP.

That's what it says.

That's correct.

٥.

Α.

32:47:34 24

17:36 25

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Houghton - Highly Confidential - Trade Secret
          1
                          Right. And those are attachments.
0_:47:38
          2
                          That's what you would have expected,
02:47:42
          3
                    Α.
              but I didn't see something that indicated that.
02:47:46
                          Now go back to Ms. Linehan's memo,
02:47:52
          5
              her August 17 memo, the first paragraph.
02:47:58
          6
              refers to the letter from Wyden, "The letter
02:48:06
         7
              invites changes to the law, " and the last
02:48:10
          8
              sentence says, "As soon as we get the attachments
02:48:10
          9
02:48:12 10
              we will send them to you."
02:48:14 11
                          Do you see that?
02:48:16 12
                          "The letter invites" --
                    Α.
  48:18 13
                          MR. MURPHY: That's what it says.
04:48:26 14
                    Α.
                          Okay.
02:48:28 15
                          Do you know if you ever received the
02:48:30 16
              attachments?
02:48:32 17
                    Α.
                          I don't recall having seen an
02:48:32 18
              attachment.
02:49:28 19
                          Dr. Houghton, do you recall if Philip
                    ο.
02:49:30 20
              Morris took any action as a result of having
02:49:34 21
              received this memo and the attached two letters
12:49:36 22
              from Ms. Linehan?
02:49:38 23
                                       Objection as to form.
                          MR. MURPHY:
02:49:42 24
                          If you're asking me what I did as a
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result of that, this letter?

.49:44 25

Houghton - Highly Confidential - Trade Secret

O. Mm-hmm.

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04:49:46

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02:49:58

22:50:04

02:50:06

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02:50:26 10

02:50:32 11

02:50:36 12

02:50:40 14

02:50:46 15

02:50:52 16

02:50:56 17

02:51:00 18

02:51:04 19

02:51:08 20

02:51:12 21

02:51:20 22

02:51:26 23

-50:38 13

- A. What I recall asking at the time is, what are the 13 ingredients and what are the five ingredients that they're talking about.
- Q. And did you learn what the 13 ingredients were and what the five ingredients were?
- A. I believe that about the same time, there was a program on public -- National Public Radio, NPR, that talked about these same 13 ingredients, okay? And I recall at that time -- I do recall hearing what they were.

I couldn't name them for you, or the five right off the top of my head. I do recall discussions at that time, and asking about --well, what's the impact of this, and what I recall is, hey, they've been on the list, they've been on the list for years, okay, the real issue here is not the ingredient but is the level of usage of ingredients.

At some time later, the entire ingredient list was reviewed by independent toxicologists, and if I recall correctly, their assessment of the ingredients on the list is that

02:51:30 24

1 U. .51:42 2 02:51:44 3 02:51:46 4 02:51:54 5 02:51:54 6 02:51:56 7 02:52:12 02:52:16 9 02:52:18 10 J2:52:22 11 02:52:28 12 52:28 13 C . 52:32 14 02:52:34 15 02:52:34 16 02:52:36 17 02:52:42 18 02:52:50 19 02:52:54 20 02:52:58 21 02:53:10 22 02:53:14 23 02:53:18 24 .53:22 25

Houghton - Highly Confidential - Trade Secret these ingredients do not pose a health problem, based upon their review of the information on that list.

What is the time that this is taking place, how many months, I don't recall specifically.

- Q. Dr. Houghton, the memo from Ms. Linehan is August 17, 1993.
 - A. Mm-hmm.
- Q. Could it be that the NPR program that you are recalling didn't take place until spring of 1994?

MR. MURPHY: Objection as to form.

- Q. I'm just trying to refresh your recollection.
- A. I just don't recall. I remember hearing about it. I'm just not sure what the timing is. I do recall that NPR broadcast, and if I'm correct, I think they were talking about 13 ingredients on that broadcast.

MR. MURPHY: We're getting very far afield, John. I mean, you can use your time as you please, but I think that none of this so far has anything to do with anything.

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	1	Houghton - Highly Confidential - Trade Secret
02.54:06	2	Q. Dr. Houghton, you've been handed a
02:54:10	3	two-page document that has been previously marked
02:54:14	4	as an exhibit in Mr. Han's deposition.
02:54:20	5	It's marked Han 7, a two-page
02:54:24	6	document. It's a letter from Michael Eriksen,
02:54:28	7	director, Office on Smoking and Health, National
02:54:30	8	Center for Chronic Disease Prevention and Health
02:54:34	9	Promotion, to Michael A. Miles, chief executive
02:54:36	10	officer, Philip Morris. It's dated September 27,
02:54:38	11	1993.
02:54:44	12	A. Okay.
54:48	13	Q. Do you recall seeing this letter
02.54:48	14	before?
02:54:52	15	A. Can I read it first?
02:54:52	16	Q. Sure.
02:55:32	17	A. Yes.
02:55:34	18	Q. You've seen this letter before?
02:55:36	19	A. Yes, I recall seeing that.
02:55:40	20	Q. I believe the first day of your
02:55:42	21	deposition referred to a letter from Michael
72:55:46	22	Eriksen related to ingredients. Do you recall
02:55:46	23	that?

MANHATTAN REPORTING CORP.

And is this that letter?

Q.

02:55:48 24

55:50 25

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Houghton - Highly Confidential - Trade Secret
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A. I don't know. There may have been more than one letter from Eriksen. I have the feeling there was more than one letter, in about the same time frame. What I recall at the time is a response to this request was made, and what it may have done is elicited another letter from Eriksen, which is the one I think I was referring to the first day of my deposition.

- Q. Do you recall seeing this letter around the time of the letter, that is, around September 27, 1993?
- A. I recall the request for information to answer issues on this thing at that time.
 - Q. Did you know Michael Miles?
 - A. Yes.
- Q. The handwriting on this letter I believe says K, and then "PLS," "Please follow up for response." Do you see that?
 - A. Yes.
 - Q. Are you by chance the K?
- A. My reaction to it is I might not be, okay? I don't know for sure, but I might -- would -- if that's from Mike Miles, I said I knew him, but -- no, I don't think he would have sent

02:57:28 **24** .57:30 25

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02:56:38 11

02:56:40 12

04:56:50 14

02:56:54 15

02:56:54 16

02:57:00 17

02:57:04 18

02:57:06 19

02:57:08 20

02:57:10 21

^2:57:22 22

02:57:22 23

·56:46 13

1 2 57:32 02:57:36 3 02:57:58 02:58:00 5 02:58:02 02:58:06 7 02:58:10 02:58:12 02:58:14 10)2:58:16 11 02:58:28 12 :58:36 13 8:40 14 02:58:42 15 02:58:44 16 02:58:48 17 02:58:50 18 02:58:54 19 02:58:58 20 02:59:00 21 02:59:04 22 02:59:06 23 02:59:06 24 :59:10 25

Houghton - Highly Confidential - Trade Secret that directly to me.

Now, who it could be, I'm not sure.

Q. I'm going to just read the substance. I'm skipping the first sentence. It just announces who they are. Second sentence says, "We consider an 'ingredient added to tobacco' to include substances which are extracted from tobacco and then reintroduced into the product."

Do you see that?

A. Yes.

*Q. Actually I'll read the rest of it too. The second paragraph reads, "Nicotine is a natural component of tobacco which we understand may be extracted during the cigarette manufacturing process. We seek information about whether this substance currently is being reintroduced or augmented to tobacco during the manufacturing process of your cigarettes.

"Please notify us in writing within 30 days of the date of this letter whether, one, nicotine or any other ingredients naturally occurring in tobacco are extracted and reintroduced, and/or, two, nicotine from other

1 L_:59:12 2 02:59:14 02:59:20 02:59:22 5 02:59:26 02:59:28 02:59:36 02:59:40 02:59:46 10 02:59:48 11 02:59:52 12 :59:56 13 L. .59:56 14 02:59:58 15 03:00:00 16 03:00:02 17 03:00:06 18 03:00:12 19 03:00:16 20 03:00:26 21 03:00:34 22 03:00:42 23 03:00:50 24 .00:52 25

Houghton - Highly Confidential - Trade Secret sources is added in the production of cigarettes."

Did you play a role in Philip Morris's response to those inquiries?

- A. Yes.
- Q. And what was your role?
- A. My role was to provide people in my organization who were able to provide information to generate the letter that went back to Michael Eriksen.
- Q. And did the information that was gathered by your people, was it transmitted by you?

MR. MURPHY: Objection as to form. You mean him personally?

MR. PAYTON: Yes.

- A. No.
- Q. Who did you ask to help come up with the information to respond to these inquiries?
- A. What I recall is that I think it was Harold Burnley in my organization, and it -- it may have been Frank Daylor from the point of view of alcohol. That's -- there may have been people from other organizations who also provided input.

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Houghton - Highly Confidential - Trade Secret
          1
                        Outside of R&D, you mean?
00:54
          2
03:00:56
                        Yes, it could have been.
         3
                        Do you know if Dr. Carchman played a
03:00:58
                    ο.
          4
03:00:58 5
              role?
                          Since Mr. Daylor is a consultant to
03:01:04
                    A.
03:01:06 7
              Dr. Carchman in his organization, it's quite
              possible.
03:01:08 8
                         As far as you knew, was this the
03:01:30 9
              first time that HHS had indicated that it
03:01:36 10
03:01:38 11
              considered an ingredient added to tobacco to
              include substances which are extracted from
03:01:40 12
  .01:46 13
              tobacco and then reintroduced?
05:01:46 14
                          MR. MURPHY: Objection as to form.
03:01:46 15
                    Α.
                          The first time I had heard anything
03:01:48 16
              like that.
03:01:50 17
                          MR. MURPHY: Would this be a
03:01:52 18
              convenient time for a short break, John?
03:01:52 19
                          MR. PAYTON:
                                       Sure.
03:01:54 20
                          THE VIDEO OPERATOR: We're going off
03:01:56 21
              the record. The time on the screen is 3:01:57.
03:01:58 22
                          (A recess was taken.)
03:16:22 23
                          THE VIDEO OPERATOR: We're back on
03:16:26 24
              the record. The time on the screen is 3:16:26.
  16:44 25
                    Q. Mr. Houghton, was there a particular
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Houghton - Highly Confidential - Trade Secret
          1
              individual who was responsible for assembling the
03.16:46
         2
              information in response to Mr. Eriksen's letter?
03:16:50
         3
                          I don't recall who that might have
                   A.
03:17:00
             been. I just don't recall.
03:17:04
         5
                        Do you know if they provided you with
03:17:10
             the information that was responsive to
03:17:14
)3:17:16
             Mr. Eriksen's inquiry?
          8
                         MR. MURPHY: Objection. Asked and
03:17:16
          9
03:17:18 10
              answered. You can answer again.
                          I think there would have been no need
J3:17:22 11
              for it to pass through me to go to somebody
03:17:24 12
             else. The people who would have worked on it
  17:28 13
0.17:30 14
             would have had direct communication.
03:17:44 15
                          Assuming they did have direct
                    Q.
03:17:46 16
             communication, do you know if you nevertheless
03:17:50 17
              received a communication from them?
03:17:54 18
                          MR. MURPHY: Objection to form.
03:17:58 19
                          I just don't recall exactly. Would I
03:18:00 20
             have --
03:18:00 21
                    Q.
                         No, did you.
^3:18:04 22
                    Α.
                          I don't know if I did or didn't.
03:18:06 23
                          MR. MURPHY: John, when you say
              "direct communication," with whom?
03:18:10 24
   18:12 25
                    Q.
                          Let me just ask the question again,
```

	1	Houghton - Highly Confidential - Trade Secret
03:18:24	2	Dr. Houghton. Did the persons who were working
03:18:26	3	on assembling the information in response to
03:18:34	4	Mr. Eriksen's inquiry advise you of the response
03:18:36	5	that they had assembled?
03:18:46	6	A. I believe I saw the and I believe
03:18:52	7	it was Harold Burnley who addressed the issues of
03:18:56	8	reconstituted tobacco, which answers one of the
03:18:58	9	questions in there.
03:19:02	10	I believe I saw that. I don't know
03:19:08	11	if I saw it before it was finalized or after it
03:19:10	12	was finalized in response to Eriksen.
-19:22	13	MR. MURPHY: My question is, the
05:19:24	14	direct communication, John, an ambiguity in the
03:19:28	15	question, was a little different. I meant direct
03:19:32	16	communication in response to Eriksen. Were you
03:19:36	17	asking him whether Philip Morris personnel had
03:19:40	18	any direct communication with Eriksen?
03:19:42	19	I just wanted to make the record
03:19:44	20	clear that that's not what okay.
03:19:48	21	MR. PAYTON: This exhibit I think
73:19:50	22	will allow an opportunity.
03:19:52	23	MR. MURPHY: I understand that.
	24	(Houghton Exhibit 27 for
	25	identification, letter from Stanley Temko of

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Houghton - Highly Confidential - Trade Secret
Covington & Burling to Michael Eriksen dated
October 25, 1993.)
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- Q. Dr. Houghton, you've just been handed a three-page letter from Stanley Temko of Covington & Burling to Michael Eriksen dated October 25, 1993. It has production number PA 421073 through 1075, or 2022997676 through 7678.
 - A. Yes.
 - Q. Do you recognize this letter?
- A. Can I take a look at it for a second?
 - Q. Yes.

MR. PAYTON: For the record, let me identify this letter as Exhibit 27. Houghton Exhibit 27 is the October 25, 1993 letter from Mr. Temko.

- A. Okay.
- Q. Do you recall this letter?
- A. Yes.
- Q. Is this what you were remembering when you referred to correspondence with Mr. Eriksen the first day of your deposition?

 MR. MURPHY: Objection as to form.
 - A. I'm not -- I thought there might have

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J3:20:38

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J3:20:58

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03:22:12 14

03:22:16 15

03:22:20 16

03:22:20 17

03:24:06 18

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03:24:08 20

03:24:12 21

.3:24:16 22

03:24:18 23

03:24:20 24

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Houghton - Highly Confidential - Trade Secret

been another letter from Mr. Eriksen. This is a

letter going to Mr. Eriksen.

- Q. Dr. Houghton, let me just tell you that there is another letter to Mr. Eriksen and there is another letter from Mr. Temko. We're going to get to them.
 - A. Okay.
- Q. There's a letter I believe in December, and there is a letter in January.
 - A. Okay.
 - Q. A further exchange coming.
- A. This may have been the one I was thinking about at the time. I thought it was from Eriksen, but it was really to Eriksen from Covington & Burling, which is the law firm I mentioned before that collected the information on ingredients from the different companies and submitted it.
- Q. Do you see in the footnote on page 1? There's a list of the companies.
 - A. Yes.
- Q. It's seven companies. Gallaher is the additional company.
 - A. Yes, but Gallaher was a wholly-owned

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1 2 13:25:42 13:25:46 3 3:25:50 3:25:52)3:25:54 13:26:02 7 3:26:22 8)3:26:24 9 33:26:26 10)3:26:26 11 3:26:34 12 26:48 13 3:26:52 14 3:26:56 15)3:27:02 16 03:27:04 17 03:27:08 18 73:27:12 19 3:27:36 20 03:27:46 21 3:27:48 22 03:27:50 23)3:28:02 24 ^8:04 25

Houghton - Highly Confidential - Trade Secret subsidiary of American Tobacco Company. So when I think about the six American tobacco companies, Gallaher is a British company.

- Q. Did Dr. Ellis play any role in responding to Mr. Eriksen's inquiries?
 - A. I don't recall that.
- Q. Do you recall reviewing any draft of this letter before it went out?
 - A. From Covington & Burling?
 - O. Yes.
- A. It's possible. I just don't recall it. Let me address that again. I believe that we would have seen the letter prior to it having gone out as a result of Covington & Burling working for the different tobacco companies.

In that sense I may have seen a letter that you would call a draft until they got feedback from the companies.

- Q. Does this letter accurately describe the RL process that Philip Morris uses? That would be only in the paragraph that carries over from page 1 to the top of page 2.
- A. It accurately expresses the RL process up until the time I was responsible for

Houghton - Highly Confidential - Trade Secret
1:28:06 2 it. I don't think there are any differences.

- Q. In the next paragraph, on the second page, the paragraph that relates to tobacco extracts, do you see that?
 - A. Yes.
 - Q. It says, "Your second inquiry."
 - A. Yes.
- Q. The last sentence of that paragraph says, "Quantity of nicotine indirectly added to tobacco from the use of tobacco extracts is on the order of 2.5 PPM, parts per million, or less than 1 three thousandths of a percent by weight of the tobacco blend." Do you see that?
 - A. Yes, I do.
- Q. Do you know what the reference to "indirectly added" means?
- A. What it means is that in tobacco extracts, and I'm -- as far as the numbers go, I don't know if this is Philip Morris information, this is some other company information.
 - Q. Right.
- A. What it says to me here is that in using a tobacco extract as a flavorant, that the possibility would exist for a small amount of

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03:28:54 15

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03:28:56 17

03:29:02 18

03:29:08 19

03:29:10 20

03:29:12 21

73:29:14 22

03:29:18 23

03:29:22 24

.28:50 13

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9

2 03:29:34 33:29:38 03:29:48 J3:29:48 5 03:29:50 03:29:52 7 J3:29:58 03:30:04 03:30:08 10 03:30:10 11 03:30:18 12 0:20 13 03:30:24 14 03:30:28 15 03:30:28 16 03:30:30 17 03:31:04 18 73:31:12 19 03:31:20 20 03:31:22 21

3:31:24 22

03:31:28 23

03:31:32 24

1:34 25

Houghton - Highly Confidential - Trade Secret nicotine in that extract from tobacco could be added as a result of using it as a flavor.

Q. Would you consider that to be directly added?

MR. MURPHY: Objection as to form. Argumentative.

A. Are you asking me would the flavor value of a tobacco extract be the same if whatever this amount of nicotine that might be in somebody's flavor extract wasn't there? I would expect it would have the same value. I think you add the tobacco extract to get the flavor, get the aroma. The fact that there's some nicotine in there, I think "indirectly" is okay to use as a term there.

I think that's appropriate.

Q. I'm to the very end of the letter on the third page, the paragraph about nicotine and the tobacco. The last two sentences say, "Blends provided basis for differentiation of many brands and for differences between manufacturers. The final cigarette blend level is dependent upon" -- cops, that's not what I meant. I wanted to go back to the sentence that carries over.

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Houghton - Highly Confidential - Trade Secret
          1
                          The companies provide the consumer
03:31:36
          2
              with a consistent quality product by blending
03:31:38
          3
              these tobacco types along with tobaccos processed
03:31:40
          4
              by proprietary methods. " Does Philip Morris use
D3:31:48
          5
              proprietary methods to --
03:31:52
          6
                          MR. MURPHY: Let's read the full
03:31:52
          7
              paragraph, John. You've got a reference to
03:31:54
          8
03:31:58 9
              "these tobacco types," and you don't have the
```

03:32:00 10

03:32:08 11

03:32:08 12

03:32:08 14

03:32:10 15

03:32:14 16

03:32:18 17

03:32:20 18

73:32:24 19

03:32:26 20

03:32:28 21

03:32:30 22

03:32:32 23

03:32:34 24

2:36 25

32:08 13

"these tobacco types," and you don't have the rest of the question clear. Why don't you just read that short paragraph into the record and then ask your question.

MR. PAYTON: What "these tobacco types"?

MR. MURPHY: You began with the sentence of the carryover of page 2 to 3, which says "The companies provide." I'm asking to you please begin with "The only significant source of nicotine," and explain what it is that the phrase that you used by "blending these tobacco types" refers to.

MR. PAYTON: I can just ask him the standalone question instead of looking at the letter. I hear your point. I don't need to know -- I don't care what Mr. Eriksen says, or

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Houghton - Highly Confidential - Trade Secret
        2
            Mr. Temko says.
3:32:38
                  Q. Dr. Houghton, does Philip Morris use
3:32:40
             a proprietary processing method in the
3:32:44
            manufacture of cigarettes?
3:32:44
        5
                        MR. MURPHY: Objection as to form.
3:32:48
3:32:52
                  O. Do you know?
                       What does the word "proprietary" mean
3:32:54
                  A.
             for you? Or what definition are you putting on
3:32:58 9
             it? Or do you want to know what I think the word
3:33:02 10
            means to me?
3:33:02 11
3:33:04 12
                        Do you have an understanding of what
                   Q.
  `3:06 13
            the word "proprietary" means to me?
                         What it means --
3:33:08 14
                  Α.
3:33:08 15
                         MR. MURPHY: As used in this
3:33:10 16
             context?
3:33:10 17
                         MR. PAYTON: No.
3:33:12 18
                        MR. MURPHY: As used in any context?
3:33:12 19
                         MR. PAYTON: Yes.
3:33:14 20
                         MR. MURPHY: You can answer the
3:33:14 21
             question.
3:33:14 22
                        My understanding of what
3:33:20 23
             "proprietary" means is that, for instance, be
3:33:22 24
             covered by a patent. If you have a patent it
   3:28 25
             would give you protection, and therefore that
```

ļ . 03:33:36 2 03:33:42 03:33:48 J3:33:54 03:33:58 03:34:00 7 03:34:04 03:34:06 9 03:34:08 10 03:34:12 11 03:34:12 12 ٦4:18 13 03:34:24 14 03:34:28 15 03:34:32 16 03:34:36 17 03:34:42 18 73:34:46 19 03:34:48 20 03:34:52 21 .3:34:54 22 03:34:58 23 03:35:02 24

25

Houghton - Highly Confidential - Trade Secret methodology could only be utilized by you, okay?

So in view of that, if your question is do we have tobacco processing methods that are covered by patents, the answer to that is yes.

For instance, our expanded tobacco process is patented.

Q. Is the process that is used in the RL line 1 a patented process?

MR. MURPHY: As of when?

MR. PAYTON: As of 1993.

MR. MURPHY: Okay.

A. I would have to go back and look at the age of patents that we license from Schweitzer. And I would have to go back and see if we had any patents that might cover a portion of that process. I think it's possible that we might still have active patents on certain parts of the process such as the part where you cut it, because we had a patent on the cutting of it.

I'm just not sure -- I think it would be effective still.

Q. Line 1 at Park 500 used a process that was originally licensed from Schweitzer; is that correct?

1 03:35:08 2 03:35:12 3 03:35:12 4 03:35:18 5 03:35:20 6 03:35:24 7 03:35:30 8 03:35:38 9 03:35:38 10 03:35:40 11 03:35:42 12 35:46 13 03:35:50 14 03:35:52 15 03:36:04 16 03:36:08 17 03:36:10 18 03:36:18 19 03:36:22 20 03:36:26 21 73:36:30 22

03:36:38 23

03:36:38 24

¹6:56 25

Houghton - Highly Confidential - Trade Secret

- A. Yes. We licensed from Schweitzer the right to operate under a whole series of patents that they had.
- Q. And did line 2 obtain the same license arrangements from Schweitzer?
- A. I think we had -- our licensing agreement gave us the right to build as many plants as we wanted to there in the U.S. That's my understanding.
- Q. And what's your understanding as to the process that is used on line 3?
- A. My understanding of the process used on line 3, it's the Schweitzer process.

 Improved, as you would any process over time.
- Q. Is line 3's process different from lines 1 and 2's processes?

MR. MURPHY: Objection as to form.

- A. As we operate any process over time we continue to improve the processes, and as such there are going to be some differences in each generation of the processes as you build it or rebuild it. It basically is the Schweitzer process.
 - Q. Dr. Houghton, you have been handed a

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Houghton - Highly Confidential - Trade Secret
          1
              copy of an exhibit used in Mr. Han's deposition.
03:37:00
          2
              This is Han Exhibit 5, a December 10, 1993 letter
03:37:04
          3
              from Michael Eriksen to Mr. Temko, responding to
03:37:12
          4
              Mr. Temko's October 25, 1993 letter.
93:37:14
          5
                          MR. MURPHY: Is there a question?
03:37:32
          6
                          MR. PAYTON: He's just looking at
03:37:32
          7
J3:37:34 8
              it.
                          Yes.
03:37:50 9
                    Α.
                          Do you recall seeing this letter?
03:37:50 10
                    Ο.
03:37:52 11
                          I believe so.
                    A.
                          Do you recall seeing this letter
03:37:56 12
              around the time it is dated, December 10, 1993?
  38:02 13
03:38:04 14
                          Yes.
                    Α.
03:38:18 15
                          And did you have any role in
03:38:26 16
              preparing any response that was made by Philip
03:38:28 17
              Morris to this letter?
03:38:34 18
                           I believe I had essentially the same
                    Α.
N3:38:40 19
              role I had in response to his other letter.
03:39:38 20
                           You have just been handed an exhibit
03:39:40 21
              that was used in Mr. Han's deposition.
^3:39:46 22
              Han Exhibit 4, a January 19, 1994 -- it was
03:39:50 23
              mistyped, but it's corrected on the letter --
03:39:56 24
              1994 letter from Mr. Temko to Mr. Eriksen,
  10:02 25
              responding to Mr. Eriksen's December 10, 1993
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33:40:02 2 03:40:02 03:40:04 03:40:08 03:41:34 03:41:36 03:41:36 03:41:36 Q 03:41:40 10 03:41:40 11 03:41:46 12 1:50 13 03:41:54 14 03:41:56 15 ^3:42:00 16 03:42:08 17 03:42:12 18 3:42:12 19 03:43:18 20 03:43:24 21 J3:43:28 22 03:43:30 23 03:43:36 24

3:40 25

Houghton - Highly Confidential - Trade Secret letter.

- A. Yes.
- Q. Do you recall seeing this letter?
- A. Let me read through the thing.
 What was your question again?
- Q. Do you recall seeing this letter?
- A. Yes.
- Q. At or about the time that it is dated, January 19, 1994?
 - A. Yes.
- Q. Did you play a role in providing information constituting Philip Morris's response to the December 10, 1993 letter from Mr. Eriksen?
- A. What I recall is I believe that it was Harold Burnley who would have been working to address the questions in Mr. Eriksen's letter of December 10th.
- Q. Dr. Houghton, the initial Day One broadcast that is the subject of this lawsuit ran on February 28th, 1994.
 - A. Yes.
- Q. Did you play a role in responding to inquiries made of Philip Morris by Day One in

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1
03:43:44
33:43:46
          3
03:43:54
33:43:56
          5
03:43:58
03:43:58
          7
J3:44:00
03:44:06
03:44:14 10
03:44:20 11
33:44:22 12
   14:24 13
)3:44:26 14
)3:44:28 15
3:44:38 16
3:45:36 17
3:45:42 18
13:45:46 19
13:45:50 20
3:45:58 21
3:46:04 22
 3:46:10 23
3:46:10 24
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15:14 25

Houghton - Highly Confidential - Trade Secret preparation of that story?

MR. MURPHY: Objection as to form.

- A. Inquiries made by Day One to Philip Morris prior to the story? Is that what you are asking me?
 - Q. Yes.
 - A. No.
- Q. Did you play a role in -- internal to Philip Morris -- did you play a role in compiling information on behalf of Philip Morris to be used in response to inquiries from Day One?

MR. MURPHY: Objection as to form. Same time period?

MR. PAYTON: Yes.)

The
I wasn't aware of inquiries.

Q. Dr. Houghton, do you recall playing a role -- I'll give you a date -- on Thursday or Friday, February 24-25, that's the Thursday or Friday before the Monday broadcast on the 28th, in conference calls with Mr. Parrish, Mr. Han, Mr. Wall, Ms. Linehan or others with respect to issuing a statement to ABC or Day One in anticipation of the story?

MR. MURPHY: Objection. You can

1 03:46:16 2 03:46:18 3 03:46:20 4 03:46:22 5 03:46:24 03:46:32 7 03:46:34 8 03:46:34 9 03:46:36 10 03:46:42 11 03:46:46 12 46:48 13 03:46:52 14 03:46:54 15 03:47:02 16 03:47:04 17 03:47:12 18 73:47:16 19 03:47:22 20 03:47:26 21 3:47:34 22 03:47:34 23 03:47:36 24

7:42 25

Houghton - Highly Confidential - Trade Secret answer the question. I don't want you to go into the conversations that you may have had with Mr. Parrish or Mr. Wall, if you remember such conversations. But you can answer the question that's been posed to you.

- A. I don't recall that kind of a -conference call, is that what you said?
 - O. Yes.
- A. I don't recall having a conversation on that subject prior -- I don't recall any conversation prior to the program.
- Q. Prior to the program which ran on the 28th of February, a Monday, were you aware that there was a story that was going to run?
- A. I believe there -- at the time or right before the program, maybe that weekend or right before it, there were -- what do you call it, like advertisements for a program coming up. I don't know if I was aware of that two or three or four days before the program.

But I was aware enough to know to watch it.

Q. Prior to the program, were you aware of any communications between Day One and Philip

Houghton - Highly Confidential - Trade Secret 1 Morris about the program? 05:47:44 03:47:50 MR. MURPHY: Objection as to form. Α. I don't recall having heard of any 03:47:54 inquiries between Day One and Philip Morris prior 03:48:00 5 03:48:08 to the program. I don't recall having heard 03:48:08 7 anything. On Friday, February 25, the 73:48:26 Ο.

03:48:32

03:48:38 10

J3:48:40 11

03:48:42 12

05.48:50 14

03:48:56 15

03:49:00 16

03:49:04 17

03:49:08 18

03:49:10 19

03:49:18 20

03:49:22 21

33:49:26 22

13:49:28 23

03:49:30 24

.49:38 25

:48:44 13

Q. On Friday, February 25, the

Commissioner of the FDA, Mr. Kessler, issued a

letter to Scott Ballin regarding smoking

cigarettes and nicotine. I have the letter if

you want to see it. Do you recall that letter

being issued?

- A. I recall hearing about Kessler responding to -- was it COSH, C-O-S-H?
- A. I think it's B-a-l-l-i-n, Scott Ballin.
- A. But doesn't he represent the Coalition on Smoking and Health? I do recall hearing about that news or reading it in the kind of FYI information. I don't know if it was Friday or Monday, but I recall when that happened.
- Q. Dr. Houghton, do you recall playing -- strike that. Do you recall

03:49:44 03:49:52 3 03:49:56 03:50:08 03:50:16 03:50:24 7 03:50:26 8 03:51:22 9 03:51:24 10 03:51:26 11 03:51:32 12 51:36 13 03:51:46 14 15 16 17 03:51:50 18 03:51:52 19 03:51:52 20 03:53:28 21 13:53:50 22 23 24 25

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Houghton - Highly Confidential - Trade Secret participating by phone in a discussion about Dr. Kessler's letter on that Friday, February 25th, before the letter was issued?

- I just don't recall having conversations on that subject. What I recall is reading FYI or news or something on it. recall discussions.
- Dr. Houghton, you've just been handed what's been marked Houghton Exhibit 28, a document that has as its first page a fax cover sheet from David Nicoli to Vic Han. It's dated February 25, 1994. It has production number PA 100332 through 338, or 2023913510 through 3516.

(Houghton Exhibit 28 for identification, fax cover sheet from David Nicoli to Vic Han dated February 25, 1994.)

- Can you tell from just quickly looking at it whether or not you have seen this document before?
 - Α. I don't recall having seen it. THE VIDEO OPERATOR: We're going off

ŧ,

Houghton - Highly Confidential - Trade Secret CERTIFICATE

I, LEE A. BURSTEN, a Registered

Professional Reporter and Notary Public within

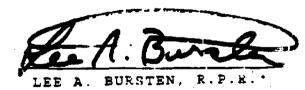
and for the Commonwealth of Virginia, do hereby

certify:

That KENNETH S. HOUGHTON, the witness whose continued deposition is hereinbefore set forth (pages 175 through 329) was previously duly sworn, and that such continued deposition is a true record of the testimony of said witness.

I further certify that I am not related to any of the parties to this action by blood or marriage, and that I am in no way interested in the outcome of this matter.

IN WITNESS WHEREOF, I have hereunto set my hand this /// day of August, 1995.



1	Houghton - Highly Confidential - Trade Secret
2	EXHIBITS
3	DESCRIPTION PAGE LINE
4	(Houghton Exhibit 17 for identification, 1992 Philip Morris
5	U.S.A. R&D product development department operational plans.) 182 11
6	(Houghton Exhibit 18 for
7	identification, The Nicotine Program.) 234 3
8	(Houghton Exhibit 19 for identification, Project 4009,
9	Development smoke studies.) 240 5
10	(Houghton Exhibit 20 for identification, memo from J. L. Charles
11	to Dr. R. B. Seligman dated March 18,
12	
13	(Houghton Exhibit 21 for identification, memo from T. S. Osdene
14	to Dr. R. B. Seligman and directors dated August 12, 1980.) 251 25
15	(Houghton Exhibit 22 for
16	identification, patent number 4,256,126.) 262 13
17	(Moughton Exhibit 23 for identification, Motives and incentives
18	in cigarette smoke, production number PA 153072 through 3074.)
19	(Houghton Exhibit 24 for identification, Motives and incentives
20	in cigarette smoking, production number PA 253925 through PA 253942.)
21	
22	(Houghton Exhibit 25 for identification, memo from G. N.
23	Yatrakis to H. L. Spielberg dated April 4, 1990.)
24	(Houghton Exhibit 26 for identification, fax transmission from
25	Kathleen Linehan with attached documents.)